

## Gregory CORCOS

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### EMPLOYMENT

|                      |   |
|----------------------|---|
| Sept. 2013-          | Associate Professor<br><b>Ecole Polytechnique</b>   |
| Sept. 2011-Aug. 2013 | Associate Professor<br><b>University of Tours</b>   |
| Aug. 2010-Aug. 2011  | Associate Professor<br><b>NHH (Norwegian School of Economics and Business Administration)</b> |
| Oct. 2006-Aug. 2010  | Assistant Professor<br><b>NHH (Norwegian School of Economics and Business Administration)</b> |

### EDUCATION

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|----------------|---|
| Jan.-June 2007 | Post-doctoral research stay, <b>Harvard University</b> . Sponsor: Pol Antràs.   |
| June 2006      | Ph.D. in Economics, high honours, <b>Paris School of Economics-EHESS</b> .<br>Dissertation: <i>Globalisation and the Organisational and Location Choices of Multinational Companies</i> .<br>Supervisor : Thierry Verdier. Committee : P.-P. Combes, L. Fontagné, D. Marin, Th. Mayer, P. Neary |
| Sept. 2000     | M.Sc. in Economics <b>Paris School of Economics-EHESS</b> . MA thesis title : <i>Trade policy and Merger control</i> . Supervisor : Thierry Verdier.  |
| June 1999      | M.Sc. in Business Administration (major in Economics), <b>HEC Paris</b> .   |

### PUBLICATIONS

- 1- Regional Integration, Subsidy Competition and the Relocation Choice of MNCs\_(with Facundo Albornoz) *The B.E. Journal of Economic Analysis & Policy*: Vol. 7 (2007) : Iss. 1 (Contributions), Article 1.
- 2- Multinational Firms Heterogeneity in Tax Responsiveness: the role of Transfer Pricing (with Céline Azémar) *World Economy*, 32-9 (2009), 1291-1318.
- 3- Subsidy Competition and the Mode of FDI: Acquisition vs Greenfield\_(with Facundo Albornoz and Toby Kendall) *Regional Science and Urban Economics*, 39-4 (2009), 489-501.
- 4- Productivity and Firm Selection: Quantifying the "New" Gains from Trade (with Massimo del Gatto, Giordano Mion and Gianmarco I.P. Ottaviano), *Economic Journal*, 122-161 (2012), 754-798
- 5- Sequential Exporting (with Facundo Albornoz, Hector Calvo et Emanuel Ornelas), *Journal of International Economics*, Volume 88, Issue 1, September 2012, 17-31  
Winner of the Jacquemin Chair prize at the ETSG 2009 conference.
- 6- Trade Crisis? What Trade Crisis? (with Kristian Behrens and Giordano Mion), forthcoming, *Review of Economics and Statistics*.
- 7- The Determinants of Intra-Firm Trade : Evidence from French Firms (with Delphine Irac, Giordano Mion and Thierry Verdier), forthcoming, *Review of Economics and Statistics*.

## WORK IN PROGRESS

- 8- Labour Reallocation in Response to Real Exchange Rate Shocks: Evidence from Norway (with Ragnhild Balsvik)
- 9- Globalisation, Vertical Linkages, and Relational Contracts
- 10- Incomplete Contracts, Legal (Dis)similarities, and the Volume of Bilateral Trade (with Kristian Behrens, Giordano Mion and Gianmarco I.P. Ottaviano)
- 11- International Joint Ventures and the Organisational Choice of MNCs: Theory and Evidence (with Dalia Marin, Linda Rousova and Thierry Verdier)
- 12- Trade Liberalization and the Interconnections Between Services and Goods Trade at Firm-Level (with Andrea Ariu, Holger Breinlich and Giordano Mion)

## TEACHING EXPERIENCE

- Sept. 2011-June 2013*    **University of Tours**  
Macroeconomics of fluctuations (Master in Economics)  
Macroeconomics (BSc in Economics, 1st and 3rd year)  
Topics in Economics (BSc in Business Administration, 3rd year)
- Oct. 2006-June 2011*    **NHH**  
Microeconomics, International Economics (PhD in Economics)  
International Economics (Master in Economics)  
International Macroeconomics and Trade (Master in International Business)
- Jan.-May 2009*        **Universitet i Agder - Kristiansand**  
International Economics (Master in Economics)
- Jan.-March 2006*    **University of Birmingham**  
Industrial Organisation (Third year B.Sc.)
- Oct. 2005-June 2006*    **Université de Paris-IV (Sorbonne Nouvelle)**  
Introduction to Economics (Classes, first year B.Sc.)
- Oct. 2004-Feb. 2005*    **Paris School of Economics-EHESS**  
Game Theory and Industrial Organisation (Classes, master level)
- 2002-2005*            **Université de Paris-I (Panthéon-Sorbonne)**  
Industrial Organisation (Classes, Master level), International Trade, and Micro-economics (Classes, third year B.Sc.)

## STUDENT SUPERVISION

- PhD*                    joint advisor of PhD candidate Alief A. Rezza, *Environmental Regulations and FDI*
- Master*                master thesis supervisor of: Jie An, Franco Bchara, Patrick W. Kfuri, , Catherine Lipana, Lisa Martin, Joseba Matanza Medina, Maximilian Rohrer, Lakmin Wickramasuriya ; Guilhem Berger, Romain Caira, Sylviane Kouengwa, Simon Le Guyec, Hawa Sidibe, Cindy Turquet

## **SEMINAR PRESENTATIONS**

### *Regional Integration, Subsidy Competition and the Relocation Choice of MNCs*

Workshop of the RTN 'Trade, Industrialization and Development', ULB, Brussels, November 2004

Latin American and Caribbean Economic Association Annual Meeting, San José, October 2004

European Trade Study Group, Nottingham, September 2004

### *Subsidy Competition and the Mode of FDI: Acquisition vs Greenfield*

European Economic Association (EEA) Meeting, Budapest, August 2007.

European Trade Study Group, University College Dublin, September 2005

### *Multinational Firms Heterogeneity in Tax Responsiveness: the Role of Transfer Pricing*

CESifo Workshop on the Taxation of Multinational Firms, Venice, July 2008

Nordic International Trade Seminar (NOITS), Bergen, May 2008

RIEF workshop in International Economics, Barcelona, February 2008

NHH Staff Seminar, November 2007

CID Seminar, Kennedy School of Government, Harvard University, Cambridge, May 2007

### *Productivity and Firm Selection: Quantifying the "New" Gains from Trade*

International Economics Lunch Seminar, Harvard University, Cambridge, February 2007

Seminar on Firm Selection, Industry Dynamics and Institutions, University of Bologna in Buenos Aires, Buenos Aires, March 2007

FIRB Internationalization of Italian firms workshop, Rome, September 2006

### *Trade Crisis? What Trade Crisis?*

CEPII annual Trade Workshop, CEPII, Paris, July 2010

Workshop on Trade, Technology and Heterogeneous Firms, Uppsala, June 2010

Nordic International Trade Seminar (NOITS), Helsinki, May 2010

### *Sequential Exporting*

Society of Economic Dynamics (SED) annual meeting, Montreal, July 2010

UiO seminar, Oslo, September 2009

Econometric Society European Meeting (ESEM), Barcelona, August 2009

CEPR conference on International Trade (ERWIT), Madrid, June 2009

CEP/DOM seminar, LSE, London, February 2009

Latin American and Caribbean Economics Association (LACEA) meeting, Rio de Janeiro, November 2008

CERGE Applied Microeconomics Seminar, Prague, November 2008

NHH Friday Seminar, February 2008

### *The Determinants of Intra-Firm Trade*

Econometric Society European Meeting (ESEM), Barcelona, August 2009

Nordic International Trade Seminar (NOITS), Copenhagen, May 2009

International Economics Seminar, University of Munich, October 2008

FIRB Internationalization of Italian firms workshop, Milan, February 2008

NHH Friday Seminar, March 2008

### *Relational Contracts Between and Within Firms in the Global Economy*

Nordic International Trade Seminar, Stockholm, May 2007

French Economic Association (AFSE) meeting, Paris, September 2007

European Economic Association (EEA) Meeting, Vienna, August 2006.

XIth Spring Meeting of Young Economists, University of Sevilla, May 2006

Vth GEP Postgraduate Conference in International Economics, University of Nottingham, April 2006

Doctoriales, University of Geneva, January 2006

*Incomplete Contracts, Legal (Dis)similarities, and the Volume of Bilateral Trade*  
Staff Seminar, Università di Cagliari, Cagliari, March 2008  
IO Seminar, NHH, Bergen, October 2007  
CEP seminar, LSE, London, October 2007

### **NETWORKS AND AFFILIATIONS**

CESifo Research Network Affiliate, Member of the Econometric Society, Member of the French Economic Association, Contributor to the FIRB project on the Internationalization of Italian firms, Contributor to the SNF project on “Crisis, Restructuring and Growth”.

### **REFEREEING**

Referee for: *Quarterly Journal of Economics*, *American Economic Journal*, *Journal of International Economics*, *Economics Letters*, *Regional Science and Urban Economics*, *Berkeley Electronic Press Journal of Economic Analysis & Policy*, *Scandinavian Journal of Economics*, *Journal of Economic Geography*, *International Economics*, *Economie et Statistique*, *Revue d'Economie Politique*

### **LANGUAGES**

Native French speaker, fluent in English, basic knowledge of Norwegian, Portuguese, German, Spanish and Italian.

### **REFERENCES**

- Emanuel Ornelas, London School of Economics & CEPR

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- Gianmarco Ottaviano, LSE, Università Bocconi & CEPR

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- Thierry Verdier, Paris School of Economics & CEPR

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