

# Lecture 4: The Heckscher-Ohlin Model With Many Goods and Factors

Gregory Corcos

gregory.corcos@polytechnique.edu

Isabelle Méjean

isabelle.mejean@polytechnique.edu

International Trade

Université Paris-Saclay Master in Economics, 2nd year.

2 November 2016

# Outline of Lecture 4

## 1 When FPE Holds: the HOV Theorem

- The HOV Theorem

## 2 When Does FPE Hold?

- The 'Even' Case
- More Goods Than Factors
- More Factors than Goods

# Introduction: Why Is It Difficult To Generalize HOS?

- We defined a free trade equilibrium as:

$$p = A(\omega^c)' \omega^c, c = H, F \quad (\text{ZP})$$

$$y^H + y^F = \alpha(p)(\omega^H V^H + \omega^F V^F) \quad (\text{GM})$$

$$V^c = A(\omega^c) y^c, c = H, F \quad (\text{FE})$$

- With an equal number of goods and factors  $A$  is a square matrix.
- With an unequal number of goods and factors some variables are indeterminate:
  - ▶ with more goods than factors production is indeterminate: within the FPE set many output vectors  $y$  satisfy (FE)
  - ▶ with more factors than goods the FPE set is 'flat' (fewer dimensions than factor space) and of measure zero

# The Heckscher-Ohlin-Vanek (HOV) model

- We start by deriving a prediction on trade patterns **when FPE is assumed to hold**.
- Assumptions:
  - ▶  $c = 1, \dots, C$  countries;  $i = 1, \dots, N$  goods;  $v = 1, \dots, V$  factors
  - ▶ identical technologies
  - ▶ identical, homothetic preferences
  - ▶ FPE holds
- Denote net exports by  $T^c$ . Define the *factor content of trade* as:

$$F_{(V,1)}^c = A_{(V,N)} \cdot T_{(N,1)}^c$$

- The main testable proposition of HOV relates the factor content of a country's net exports to its factor abundance.

# The HOV Theorem

- By definition:  $AT^c = Ay^c - Ax^c$

where  $x^c$  is consumption in country  $c$

- With homothetic preferences  $x^c$  is proportional to world demand  $x^w$ .  
Let  $s^c = \frac{x^c}{x^w}$ .
- From the world (FE) conditions, since technologies are identical and since world production equals world consumption:

$$Ax^c = s^c Ax^w = s^c Ay^w = s^c V^w$$

- From each country's (FE) condition  $Ay^c$  can be substituted by  $V^c$ .

## Theorem (Heckscher-Ohlin-Vanek)

*At free trade, a country's net exports are intensive in factors in which it is disproportionately endowed, or:*

$$\forall c, F^c = V^c - s^c V^w$$

- $s^c$  represents the share of country  $c$  in the world's GDP.
- Factor  $v$  is abundant in country  $c$  if  $c$  has more than its share ( $s^c$ ) of the world endowment of  $v$ .

## Corollary (Leamer, 1980)

*If country  $c$  has a greater share of the world's capital than of the world's labor, i.e.  $\frac{K^c}{K^w} > \frac{L^c}{L^w}$ , then the capital content of production exceeds the capital content of consumption:*

$$\frac{K^c}{L^c} > \frac{K^c - F_K^c}{L^c - F_L^c}$$

- From the HOV result it follows that  $K^c - F_K^c = s^c K^w$ .
- As in the 2-factor Edgeworth box diagram, net exports embody net exports of factor services.
- This prediction can be tested (see next lecture).

## FPE In The 'Even' Case

- Does FPE hold in the 'even' case of  $N$  goods and factors?
- With  $N$  goods and factors, we can solve for the  $N$  factor prices in the  $N$  (ZP) equations.
- The solution is unique under a generalised no-FIR condition guarantees (Nikaido, 1972, see Feenstra p68).
- Under that condition factor prices are 'insensitive' to endowments, and FPE holds because free trade equalize goods prices. The diversification cone is found as in HOS and

$$p = A'\omega, c = H, F$$
$$V^c = Ay^c, c = H, F$$



## Rybczynski in the 'Even' Case

- Differentiate the (FE) conditions w.r.t. the quantity of factor  $v$ ,  $V_v$ :

$$\sum_{i=1}^N a_{vi}(\omega) \frac{dy_i}{dV_v} = 1$$
$$\forall v' \neq v, \sum_{i=1}^N a_{v'i}(\omega) \frac{dy_i}{dV_v} = 0$$

or  $A_{(V,N)} \cdot \left[ \frac{dy_i}{dV_v} \right]_{(N,V)} = Id_{(V,V)}$  in matrix form.

- If  $A$  is invertible, one can solve for  $\frac{dy_i}{dV_v}$ 's. In the first equation one  $\frac{dy_i}{dV_v}$  must be positive. In the second equation one must be negative.

### Theorem (Rybczynski)

*A change in the endowment of each factor causes the output of one good to rise and that of another good to fall.*

# Stolper-Samuelson in the 'Even' Case

- Totally differentiating (ZP) yields:

$$\forall i, \hat{p}_i = \sum_{v=1}^V \theta_{vi} \hat{\omega}_v; \quad \theta_{vi} \equiv \frac{\omega_v a_{vi}}{c_i}$$

- Suppose the price of just one good,  $i$ , increases.
- Then there exists at least one factor such that  $\hat{\omega}_v \leq \hat{p}_i$  and another such that  $\hat{\omega}_v \geq \hat{p}_i$ .
- This is a weak Stolper-Samuelson result.

Are *all* factors vulnerable to a fall in their real return?

### Theorem (Jones and Scheinkman, 1977)

*Provided the A matrix is invertible at current factor prices, there exists for each factor a good such that an increase in its price lowers the real return of that factor.*

- Proof: see Feenstra p70.
- Each factor has a good that is a 'natural enemy'. *Trade liberalisation will require transfers.*
- It can be shown that solving for all  $\frac{dy_i}{dV_v}$  is equivalent to solving for all  $\frac{d\omega_v}{dp_i}$ .

# More Goods Than Factors

In principle, when  $N > V$

- (ZP) has more equations than unknowns, so there is no solution for factor prices except for special values of goods prices.
- (FE) has more unknowns than equations, so there are many solutions for the  $y_i$ 's.
- we cannot predict Rybczynski effects because production  $y$  is indeterminate.

But it is possible to construct cases of FPE with special values of goods prices.

In a 3x2 example:

- only for special  $p_1, p_2, p_3$  does (ZP) hold. Slightly different prices imply a corner solution where some  $y_i$  is zero.
- yet it is possible to build a FPE set where the IEE can be replicated
  - ▶ consider the IEE  $a_{vi}$ 's, and rank them by factor intensity
  - ▶ using goods demands  $D_i^w$ , plot factor demands  $a_{vi}D_i^w$ , starting from the origin and following that ranking
  - ▶ factor demands must sum up to world endowments as in the IEE, and form a FPE set
  - ▶ many combinations of output satisfy (FE) within that FPE set
  - ▶ when FPE holds the HOV result applies

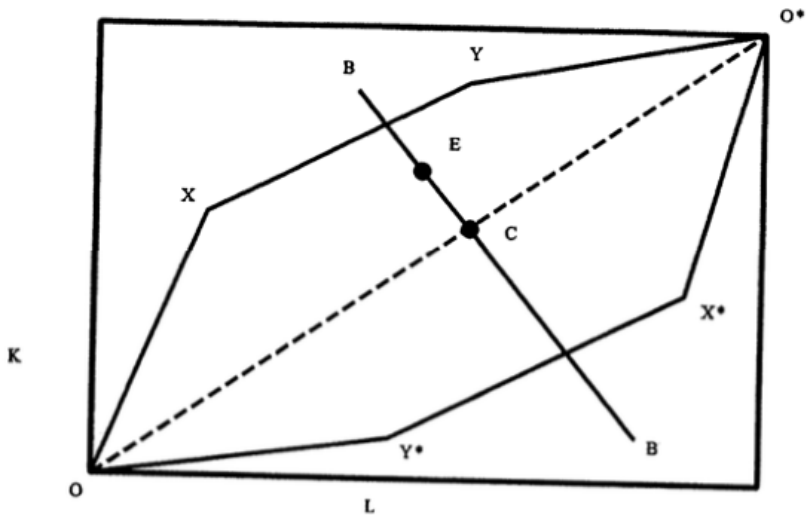


Figure: The FPE set in a HO model with 3 goods and 2 factors.

# More Goods than Factors: DFS Model

- Outside the FPE set specialization occurs.
- We examine this in a special case: the Dornbusch, Fischer and Samuelson (1980) model with 2 factors and a continuum of goods.
  - ▶ Consider a continuum of goods indexed by  $z \in [0, 1]$ .
  - ▶ Production functions  $y(z) = f_z[L(z), K(z)]$  and unit cost functions  $c_z(w, r)$  are identical.
  - ▶ Assume no FIR and rank industries by *increasing*  $K$ -intensity  $\frac{a_{Kz}(w, r)}{a_{Lz}(w, r)}$ .
  - ▶ Assume identical Cobb-Douglas utility:  $\ln(U) = \int_0^1 b(z) \ln[c(z)] dz$ .
- The FPE set is built as earlier, but has now a continuous shape.

# More Goods than Factors: DFS Model

If FPE holds

- (FE) implies:

$$\frac{L^c}{K^c} = \frac{\int_0^1 a_{Lz}(w, r) y^c(z) dz}{\int_0^1 a_{Kz}(w, r) y^c(z) dz}$$

- (ZP) and the goods market-clearing condition imply:

$$\forall z, y^H(z) + y^F(z) = \frac{b(z)(wL^w + rK^w)}{c_z(w, r)}$$

- There are many  $y^H$  and  $y^F$  that satisfy these two equations. World production is determined, but domestic production is indeterminate.



## Without FPE

- Each country specializes in goods for which its unit cost is lower than that of the other country.
- Suppose w.l.o.g. that  $\frac{w^H}{r^H} < \frac{w^F}{r^F}$ .
- (FE) requires that each country produces some goods, so there exists a threshold sector  $\bar{z} \in (0, 1)$  such that  $c_{\bar{z}}(w^H, r^H) = c_{\bar{z}}(w^F, r^F)$ .
- Home has comparative advantage in  $z < \bar{z}$  goods, Foreign has comparative advantage in  $z > \bar{z}$  goods.

- The equilibrium vector  $\{y^H, y^F, \bar{z}, w, r, w^F, r^F\}$  solves:

$$\forall z \in [0, \bar{z}], y^H(z) = \frac{b(z)(w^H L^H + r^H K^H + w^F L^F + r^F K^F)}{c_z(w^H, r^H)}$$

$$\forall z \in [\bar{z}, 1], y^F(z) = \frac{b(z)(w^H L^H + r^H K^H + w^F L^F + r^F K^F)}{c_z(w^F, r^F)}$$

$$\frac{L^H}{K^H} = \frac{\int_0^{\bar{z}} a_{Lz}(w^H, r^H) y^H(z) dz}{\int_0^{\bar{z}} a_{Kz}(w^H, r^H) y^H(z) dz}$$

$$\frac{L^F}{K^F} = \frac{\int_{\bar{z}}^1 a_{Lz}(w^F, r^F) y^F(z) dz}{\int_{\bar{z}}^1 a_{Kz}(w^F, r^F) y^F(z) dz}$$

$$\int_0^{\bar{z}} b(z)(w^F L^F + r^F K^F) dz = \int_{\bar{z}}^1 b(z)(w^H L^H + r^H K^H) dz$$

- Home specialises in  $[0, \bar{z}]$ , Foreign in  $[\bar{z}, 1]$ .
- As in HOV labor content is higher in Home than in Foreign exports.
- In addition, every good exported by Home has a higher labor content than every good exported by Foreign.

# More Factors than Goods

With  $V > N$ :

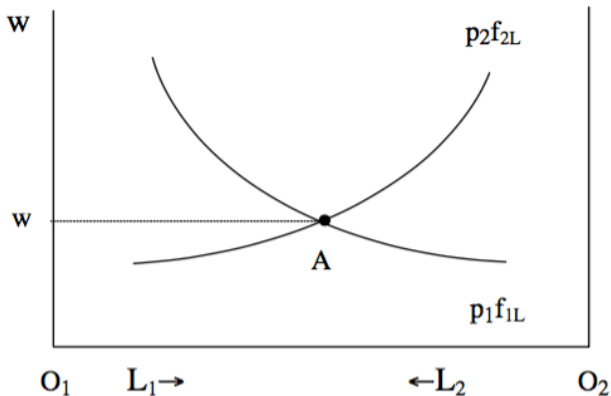
- We can differentiate (ZP) as earlier, the weak Stolper-Samuelson result holds.
- But there are too many unknowns in (ZP), we cannot solve for factor prices. The Jones-Scheinkman theorem does not hold any more.
- FPE does not hold (or only for a set of measure zero).
- We cannot differentiate the (FE) conditions to get the Rybczynski result, because the  $a_{vi}$ 's depend on factor prices.
- We can derive some results in an interesting special case: the  $2 \times 3 \times 2$  Ricardo-Viner or 'specific factors' model (Jones, 1971).

# The Ricardo-Viner (Specific Factors) Model

- Assumptions:
  - ▶ 2 sectors ( $i = 1, 2$ ), 3 factors ( $L, K_1, K_2$ ), 2 countries ( $H, F$ )
  - ▶  $K_1$  and  $K_2$  are sector-specific, only  $L$  is mobile between sectors
  - ▶ CRS, perfectly competitive factor and goods markets
- Perfect competition on goods and factor markets implies:

$$\begin{aligned}p_1 \frac{\partial f_1(K_1, L_1)}{\partial L_1} &= p_2 \frac{\partial f_2(K_2, L_2)}{\partial L_2} = w \\p_1 \frac{\partial f_1(K_1, L_1)}{\partial K_1} &= r_1 \\p_2 \frac{\partial f_2(K_2, L_2)}{\partial K_2} &= r_2 \\L_1 + L_2 &= L\end{aligned}$$

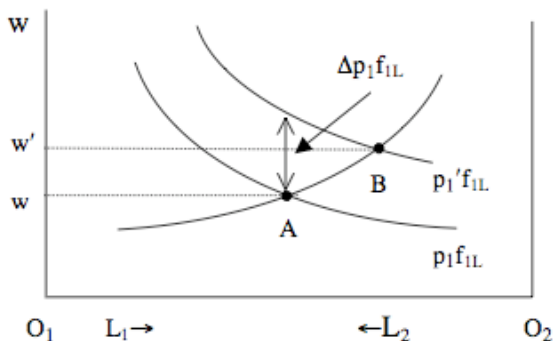
- (FE) conditions for specific factors hold trivially.



- Point A describes the equilibrium wages and allocation of labor.
- Marginal products of  $L$  depend on each country's  $K_i$  endowments: FPE does not hold.

# Stolper-Samuelson Effects in the Ricardo-Viner Model

- Wage response to a rise in  $p_1$ :



- Differentiating (ZP) with respect to  $p_i$ , it can be shown that:

$$\hat{p}_1 > \hat{p}_2 \Rightarrow \hat{r}_2 < \hat{p}_2 < \hat{w} < \hat{p}_1 < \hat{r}_1$$

The real returns to specific factors follow Stolper-Samuelson, but not real wages. The change in workers' welfare is ambiguous.

# Rybczynski Effects in the Ricardo-Viner Model

- An increase in a specific factor's endowment reallocates labor towards that sector and away from the other sector. Graphically the  $p_i \frac{\partial f_i}{\partial L}$  schedule is shifted outwards.
- An increase in the labor endowment causes the wage to fall, and *both* sectors to expand. There is no Rybczynski effect for labor.

# Conclusions

- In the 'even' case:
  - ▶ a generalized no-FIR condition guarantees the existence of a FPE set.
  - ▶ the Jones-Scheinkman theorem and a weak Rybczynski theorem apply.
  - ▶ factor contents of net exports follow the HOV theorem.
- With more goods than factors:
  - ▶ one can build a FPE set but production is indeterminate.
  - ▶ inside the FPE set the HOV theorem applies.
  - ▶ outside the FPE set specialization occurs and production also follows factor abundance.
- With more factors than goods:
  - ▶ FPE does not hold, we cannot solve for factor prices or Rybczynski effects.
  - ▶ In the Ricardo-Viner model, there are S-S and Rybczynski effects for specific factors, but not for labor.